





Selecting an advisor to trust with your wealth is one of the most important decisions you will make. We respect and recognize the importance and magnitude of this decision and are dedicated to ensuring we meet and exceed your expectations.

## Your Personal CFO

At **The Minarik Group**, we create customized wealth strategies to help you achieve financial independence, now and for years to come. Helping people is the foundation of everything we do. Our goal is to help you ensure your wealth is aligned with your goals.

# A reliable, proven approach to your wealth

## Plan

With over one hundred years of collective experience in the financial services industry, my team and I understand the value of creating a customized wealth plan to help ensure you are properly prepared and confident in your future.

## Protect

It is important to protect what's yours through tailor-made investment strategies along with prudent tax and estate planning.

## Prosper

Ultimately we want you to prosper and enjoy your future, knowing that you and your family are well taken care of.

## Diverse clients, diverse experience

Our versatile team of experienced wealth professionals works with affluent clients from wide-ranging fields.

- ▶ Business owners
- ▶ Working professionals
- ▶ Executives
- ▶ Retirees
- ▶ Multi-generational families
- ▶ Farm and property owners
- ▶ Foundations and charitable organizations
- ▶ Estates and trusts
- ▶ Lottery winners



# Helping you live life on your terms

## Building net worth

We know how important it is to build your wealth so you can enjoy life's priorities and achieve your vision for the future. Working together we can develop innovative strategies to help grow your net worth by identifying which credit strategies and investment solutions match your current lifestyle and needs. Our team of professionals can work with you to develop an effective plan to help you make your vision a reality.

## Protecting what matters

Life is filled with uncertainty and that's why we're committed to delivering advice and solutions to help protect the things you value at every life stage. Whether through comprehensive risk strategies or connecting you with a specialist in trusts, estates and other risk mitigation products, we've got the expertise to create a comprehensive plan that's right for you.

## Implementing tax-efficient strategies

You've worked hard to accumulate your wealth and we want to help you to make the most of it. Working closely with you and your tax advisors, we will create an integrated wealth strategy that will structure your investment portfolio to help reduce tax exposure and keep income available as and when you need it.

## Leaving a legacy

We will collaborate with you to identify your top priorities, from estate planning and trusts to gifting and philanthropy. Our goal? To help ensure you leave behind your legacy in a way that matters most to you.



# It's your wealth. We manage it that way.

Your circumstances differ from all others and your goals are your own. Recognizing this is the first step in our service promise. Our process is collaborative and focused on client involvement. Our simple, fee-based pricing model is clear and transparent, leaving nothing to the imagination.

## Discovery

There's an old saying in medicine that says a proper diagnosis is 50% of the cure. This is why our initial discovery meetings are an integral part of our approach. We take the time to get to know you and understand what matters to you.

## Planning

We create a personalized, comprehensive wealth plan that incorporates your current situation and addresses your aspirations for the future. We identify opportunities specific to your situation and provide advice on the most efficient ways to meet or exceed your goals.

## Execution

From your investment portfolio to your tax strategy, we put every element of your plan into action. As your personal CFO, we engage the right TD Specialists to help create your optimal strategy. This may also include your personal accountant, lawyer or other trusted professionals.

## Review

We continually monitor the progress of your plan, adjusting as needed to keep pace with the changes in your life. We make sure our clients are engaged with regular contact and planning meetings. We welcome questions and pick up the phone when you call.



## Meet the team



**Donald Minarik, CIM®**

**Vice President and Investment Advisor**

TD Wealth Private Investment Advice

204.988.2496 | Donald.Minarik@td.com

Growing up in a close-knit Winnipeg family, Don's passion for working with people developed early in his life. After following in his father's footsteps and choosing to study education, he quickly realized that his true calling was helping people with their financial well-being.

Since then, he has dedicated his working life to helping clients achieve financial independence.

Don graduated from the University of Manitoba with an Advanced Degree in Economics. In addition, he holds the Chartered Investment Manager (CIM®) designation.

With more than two decades as a trusted investment advisor based in

Winnipeg, Don's clients can expect a personalized experience based on his hard work, strong values and service promise. Don and his team, The Minarik Group, are focused on helping affluent individuals and families focus on living and enjoying what matters most to them.

A lifelong resident of Winnipeg, Don lives in the community with his wife and two children. He has strong ties to the local community, including volunteering with charitable organizations and dedicating innumerable hours to coaching youth hockey and football over the years. An avid sports enthusiast, Don plays hockey and golf and is a loyal follower of Liverpool FC and the Kansas City Chiefs.

**Ron Waterman**

**Associate Investment Advisor**

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## TD Specialists

We work closely with a dedicated team of TD Specialists to complete your wealth picture.

**Tannis Dawson**

**High-Net Worth Planner**

TD Wealth Advisory Services

204.988.2496

Tannis.Dawson@td.com

**Doug Dornan**

**Estate Planning Advisor**

TD Wealth Insurance Services

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## Find your financial independence

Get in touch to learn more about how we can help you simplify your financial life.

**The Minarik Group**

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## The Minarik Group

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Over the past 155+ years, TD has helped generations of clients with their personal, family and business assets in the ways that matter to them. TD has done this by building strong, transparent relationships and creating integrated, tailored solutions to help people reach their financial goals. TD has operations in 13 countries in North America, Europe and Asia Pacific.

In North America, TD banks based in Canada and the U.S. serve customers through nearly 2,500 branches and stores conveniently located across Canada, and from Maine to Florida.

*We look forward to discovering what truly matters to you.*

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